

## **Speaking to Academia**

I enjoy speaking to groups of students, both on the graduate and undergraduate level, as well as continuing adult education. My topics include a number of elements of my experience and perspective, dependent upon the class curriculum. Accordingly, I work with professors and/or lecturers to insure that my presentations, including question and answer sessions, are relevant to the subject material of the course.

### **Such topics would include:**

- **Law**
- **Forensic Accounting**
- **Ethics**
- **International Business.**
- **Business Psychology**

In general, my presentations revolve around the following, subject to additional fine-tuning to insure relevancy to the coursework:

### **I. My Journey: From International Sales Executive to Federal Inmate: An Experience from the Front Line of International Business.**

#### **FCPA: How I rationalized Bribery.**

- a. What I did. I take attendees through my journey from sales executive (averaging 250 days a year overseas and twice residing the UK), to “getting caught,” subsequent cooperation with US and UK law enforcement, and then ultimately, to my federal sentencing.
- b. How I rationalized it. I was well compensated and respected in my industry. Why break the law? I focus on five different elements of my perfect storm of how I rationalized bribery.
- c. How I interacted with Third Parties. I focus on Third Party risk and how intermediaries, by colluding with internal business sponsors, create a “ring of lies” to thwart and circumvent on-boarding and vetting protocols.
- d. How I got caught.
- e. What I was thinking when I got caught and my decision to cooperate with the DOJ and UK law enforcement.
- f. Testimony as a government witness, sentencing and prison life.
- g. What lessons does my experience have for students who will face such issues in their professional pursuits?

## **II. Criminal Thinking and Career Success.**

The subject matter covers **“My Journey” discussion** with more of a focus on what was I thinking before, during and after criminal conduct, and less on the particulars of bribery. The presentation also addresses the dynamic of why someone who is successful personally and professionally would engage in criminal thinking and activity.

## **III. Real Crime and Real Consequences.**

The topic has greater focus on the FCPA being a "real law" with "real consequences," putting emphasis on the consequences of my past conduct. I talk about prison life, what it was like to get sentenced, to self-surrender at a Federal Prison, and to spend 14 and one half months in a Federal Prison Camp. I address the important life lesson of how “you can make a difference anywhere,” as I spent my time as a GED and English as a Second Language Instructor.